Week 8 Share and Discuss Network Interview

Matt Terry

Financial Advisor

Why did you choose this career?

**Because he likes the problem solving involved. He is always thinking and it provides different challenges for him.**

Where did you find out about this career?

**He found this job when he was in college. He switched his major a couple time and when he decided to major in finance a professor brought up the idea to him.**

What have you learned from your experience as a financial advisor?

**He learned in mostly through extra classes he had to take to get his job.**

What steps did you have to take to get where you are now?

**He had to start out as like an “apprentice” then after he learned more he moved up. He has been doing this for 10 years and plans to start his own firm one day.**

What skills did you need?

**Analytical skills, organization, motivation, communication**

What would you have done differently?

**Started out in his major from the beginning so he could have started his internships earlier.**

Do you see a good future for financial advisors?

**He said yes. It is a growing field and people are always going to be needed.**

Who else do you suggest I talk to?

**He suggested I talk to some other financial advisors and ask to do more informational interviews.**

How is the work setting?

**High stress, office, communicating with a lot of different people everyday.**

How much time do you spend a week on your job?

**50+ hours a week.**